

# Supporting Our NHS Partners

**NHS Partner Since 2003** 

# NHS

Crown
Commercial
Service
Supplier

# Cooper Lomaz.

Since 2003, Cooper Lomaz has provided recruitment solutions to a number of NHS Trusts.

We have a dedicated team to supporting each Trust we partner with to fill pressing IT and Digital Health demands through our contracting services.

We know the demands that the NHS faces and can place truly effective people who only add value to the teams they work in and the projects they support.

As a leading partner, we ensure that at each stage the people we introduce are truly committed to delivery and that our connections at the NHS Trust are satisfied with the support they are receiving.

# We've partnered with NHS Trusts since 2003.

# Capabilities.

#### **IT Services**

Service Desk

Desktop Services

Infrastructure Operations
Networks

## Applications (Clinical & Non-Clinical)

Applications Support
Applications Development
Training
Quality Assurance / Testing

#### **Management**

Team Leader
Management
Senior Management
Associate Director / Director
Chief Information Officer

#### Business Intelligence / Data

Information Analysis
Business Intelligence Analysis
Business Intelligence Development
Datawarehousing
Database Administration

#### **Projects & Change**

Project Support
PMO
Business Analysis
Change Management
Project Management
Programme Management

# NHS Partnership.

## **West Suffolk Case Study**

Throughout our partnership with the NHS, we have supplied contract IT specialists to support across a variety of projects.

The West Suffolk trust has been awarded the Global Digital Exemplar due to their dedication to innovation throughout their healthcare offering and operational expertise.

Their change has resulted in an increased communication and connection across the hospitals to drive better healthcare.

In our consultative service, we equip Tech Leads with the skills necessary or training required, to drive their improvement projects and better solve problems within public sector healthcare through technology.

Cooper Lomaz knows their market, and the NHS procurement process.

At a base level Cooper Lomaz takes the time to screen their CVs and understand the candidate before they send them through. "

Andrew Smith
NHS IT Implementation Manager

## Crown Commercial Service Supplier

We are a Crown Commercial Service Supplier for Non-Clinical Temporary and Fixed Term Staff specialising in Lot 3:

#### Under the RM6160 Framework we can hire:

#### **Temporary Staff**

A temporary worker employed on an hourly or daily charge rate.

#### Fixed-Term Staff

Fixed-term staff will be paid through your payroll but have a fixed end date to their employment.

#### **Nominated Worker**

Cooper Lomaz will do the employment checks and payroll your nominated worker for you.

#### **Statement of Works (SOW)**

You can also choose a package of work that offers specific services. Cooper Lomaz will partner with you to meet your specific needs at a fixed cost.

# **Operational Process**

By staying truly tapped into the IT market, our consultants can consistently deliver talent who add value to each project that they are working on or running.

Throughout the process, we offer operational support to our NHS partners during the recruitment cycle to ease the search and hire.

**Candidate Starts** 

Brief on Position	Key skills discussed Market trends and advice given by Cooper Lomaz Rate / banding confirmed
Hiring Documentation Complete	IR35 assessment completed Quote on total cost of resource Short Order Form / Call Off Contract completed
Candidate Sourcing	Role advertised / candidate searches completed Referrals / recommendations gathered CVs and profiles sent
Interview Process	Role advertised / candidate searches completed Referrals / recommendations gathered CVs and profiles sent
Chosen Candidate Selected	Feedback from all parties shared Successful candidate identified Offer discussed with candidate
IR35 Process Completed	Full assessment completed Status Determination Statement given Result saved by us and shared with candidate
Candidate Offered	All documentation completed Required checks confirmed Contracts completed

Check-ins done with all parties

Timesheet and invoicing support

Ongoing support given

# Trusted Relationships.

Our relationship with NHS Trusts stems from our primary drive to help people.

Whether that's help people find new jobs, help hiring managers complete their projects, or in the case of the NHS, create a better patient journey and drive efficiency amongst their clinicians, we are there to support.

Within our NHS Trust relationships, we have an 91% success rate in placing their technology professionals. When working with technology leads, we are able to advise on workforce optimisation and identify (and solving) skills gaps throughout internal teams.

That's our specialism and that's what any good consultant should be able to deliver.

When speaking with candidates, we ensure that those entering their contracts are able to complete their contracts and get to know who each candidate are to make a successful partnership.

91% success rate with our NHS Trust partners

on average we send CVs 2 hours after the brief

82% of our contractors are extended

# **Meet the Team**.

With a breadth of recruitment experience in the senior team, we truly have seen the development of the recruitment industry.

This insight is offered to each of our partners. During our time, we develop a core understanding of each of our industry specialisms.

We support and foster this dedication to understand the depths of client demand on a daily basis internally so each of our consultants begin the day with the right mindset, that we're helping people find jobs, and hiring managers fill skill gaps.

## **The Team**

#### **IT & Technology Contracts**

Our dedicated team support NHS contractors across the UK.

The team are customer-centric with a true focus on expertise and holding intelligence-led conversations to foster innovation and excellence at a range of NHS Trusts.

We offer honest and impartial advice, having supported one of the NHS Global Digital Exemplars during their technology change and transformation.



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Great people achieve great things